**Futures AEB Subcontracting Opportunity: Questions and Answers**

Version 3:

*The purpose of this document is to outline a number of the questions received through the*

*call process and to collate and make publicly available all answers to questions posed as part of the EOI process. Please send any clarification questions to* [*alerts@the-futures-group.com*](mailto:alerts@the-futures-group.com)

**Q1: Would the successful applicant receive the full £50K? and would they definitely get SWAP money too?  And would you be open to a provider who could deliver the qualifications via AIM Awards or do they need to be City & Guilds qualifications?**

A: Yes, the successful applicant would receive the full £50,000. We do reserve the right to reduce this if this best meets the requirements we have set out in the EOI.

The SWAP money is a proportion of the total allocation. It is not in addition to the £50,000. A minimum of 60% of contractual allowance (£30,000) must be allocated to SWAP related activity.

Yes, we would be open to a provider who could deliver the qualification set out in the EOI by another awarding body. The qualifications must be fundable under the rules of AEB.

**Q2: Does the award have to issued by the City and Guilds or would you accept alternative awarding organisations such as NOCN etc?**

A2: The award does not have to be issued by City and Guilds. We will accept an alternative awarding body.

**Q3: Is there maximum course value that you would wish to see delivered?**

A3: No, we will evaluate all proposals against how they meet the requirements as set out in the EOI.

**Q4: Is the maximum contract allocation £50,000 is there an opportunity to grow this?**

A4:Currently we do not plan to award more than £50,000 to a single provider. However, we reserve the right to increase or decreased this if this best meets Future’s needs, as set out in our EOI.

**Q5: Are contracts likely to be extended post 1st April 2022?**

A5:Currently we do not plan to extend contracts beyond 1st April but reserve the right to review that at a later date.

**Q6: As this is ESFA Adult Education Budget funding and learners have to be 19+?**

A6**:** Yes, all learners must be over 19 and eligible for AEB as set out in ESFA guidance.

**Q7: Can you confirm that this funding can be used across the entire Nottingham and Nottinghamshire area, could it be used in Derby and Derbyshire?**

A7: Yes, this funding can be used across East Midlands and East of England ESFA regions.

**Q8: I note that your organisation operates across the East Midlands and the East of England.  My organisation currently operates physically in the South West and London areas, but are looking to extend our services more widely, to meet the needs of customers.  Initially this may be predominantly via online delivery platforms, in areas such as yours where we don’t yet have a physical presence; if we were successful in our Expression of Interest. Would you consider such Expressions of Interest, or do you need to restrict consideration to organisations that could immediately physically deliver in East Midlands and East of England?**

A8: We would require all subcontractors to be able to deliver at least partially face to face in East Midlands or East of England from the start of the contract.

**Q9: Where it states Delivery Proposal – is this the bit where we state what we would deliver should we receive funding?**

A9: Yes, that is where you should provide detail on what you would look to deliver if successful. This should look to meet the requirements as set out in the EOI.